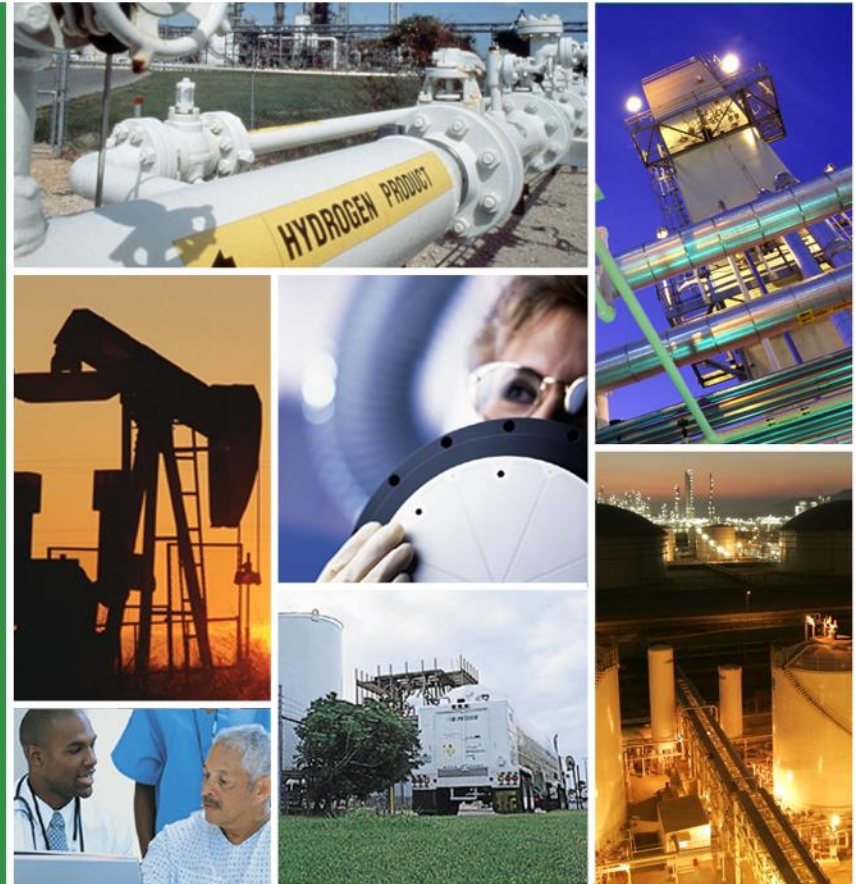


Economies of Scale for Biofuels Production

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Outline

- I. Benefits of Scale**
- II. Efficiency and Scale**
- III. Equipment and Plant Capital Scale Factors**
- IV. Capital Cost Break Points**
- V. Cellulosic Ethanol Plant Cost Data**
- VI. Natural Gas + Biomass to Liquids Plant Cost Data**
- VII. Biofuels CAPEX vs. Capacity**
- VIII. Achieving Nth Plant Costs**
- IX. Methodology for Estimating Return on Investment**

Benefits of Scale

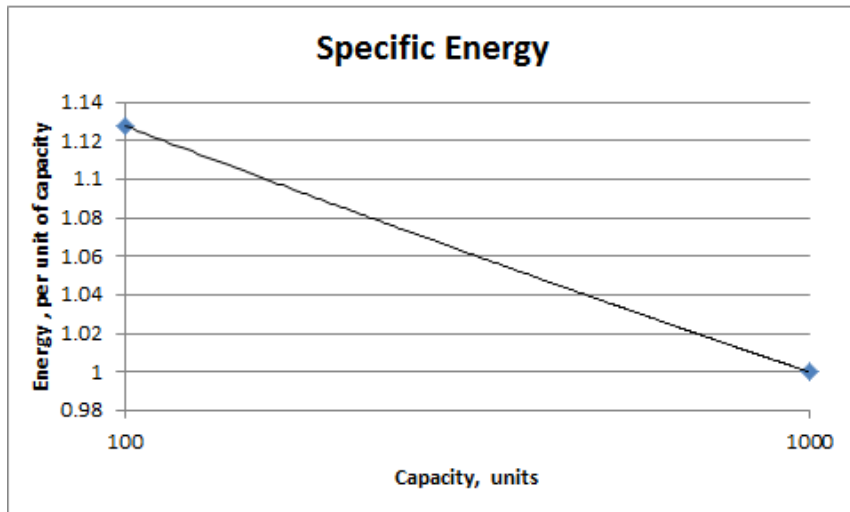
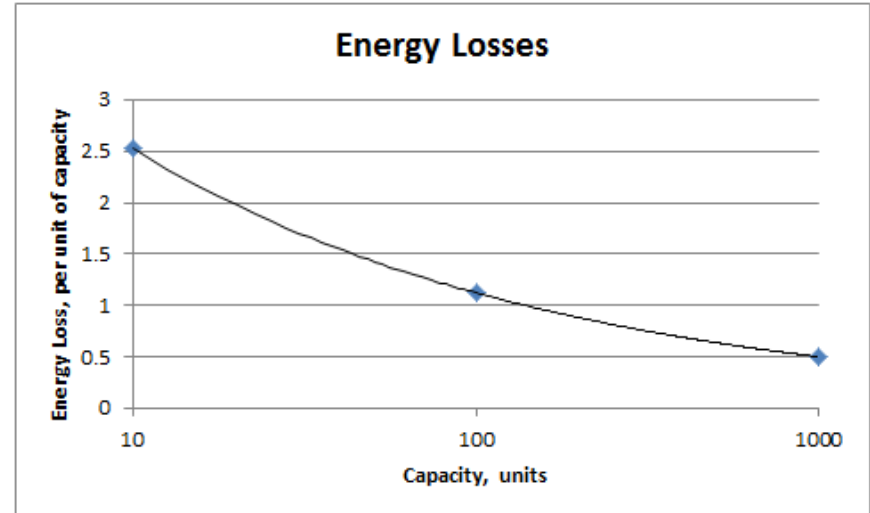
Unit product cost generally decreases with increasing plant size

- **Capital cost**
 - Power law exponent < 1
- **Efficiency**
 - Proportionally lower losses at higher capacity
 - Shorter payback for high efficiency features on larger items
- **Labor**
 - Size of staff not proportional to capacity
- **Monetization of byproducts**
 - Larger scale enables investment to realize value that is otherwise lost – for example heat recovery steam generators

Efficiency and Scale

Fundamentals and economic tradeoffs both favor larger scale

Energy losses are a function of surface area, capacity is a function of volume – “square-cube law”



Specific energy includes both fundamental effects and capital/efficiency tradeoffs

Equipment and Plant Capital Scale Factors

The “6-tenths” power rule for scaling equipment and plant costs

- Rule is based on observation of how equipment and plant costs scale with capacity

$$\text{Cost} = \text{Cost}_0 \times (\text{Capacity}/\text{Capacity}_0)^x$$

where:

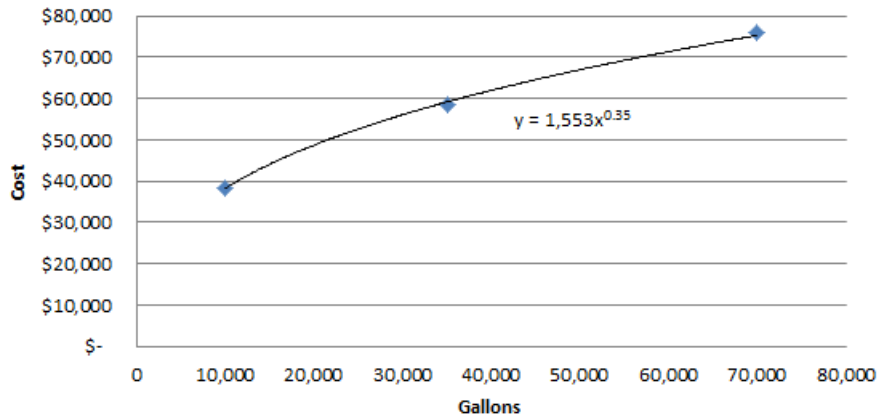
$x = 0.3$ to 0.8 for equipment (typical = 0.6)

$x = 0.4$ to 0.9 for plants and process units (typical = 0.7)

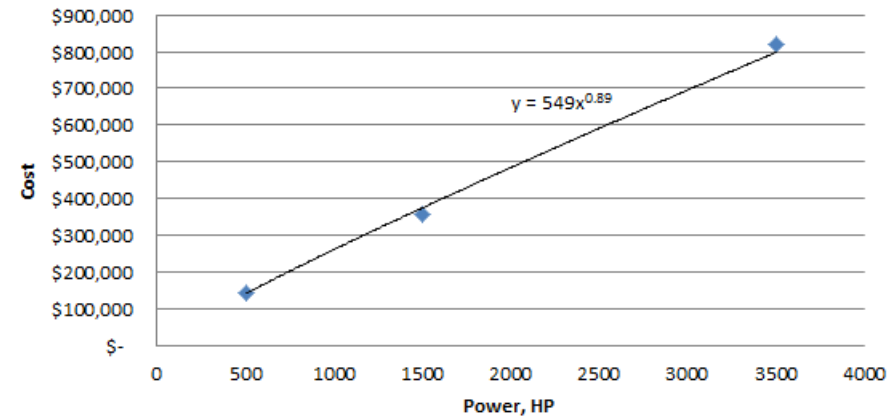
- Why does it hold? Materials, engineering, fabrication and installation costs are not proportional to capacity

Examples of How Equipment Costs Scale

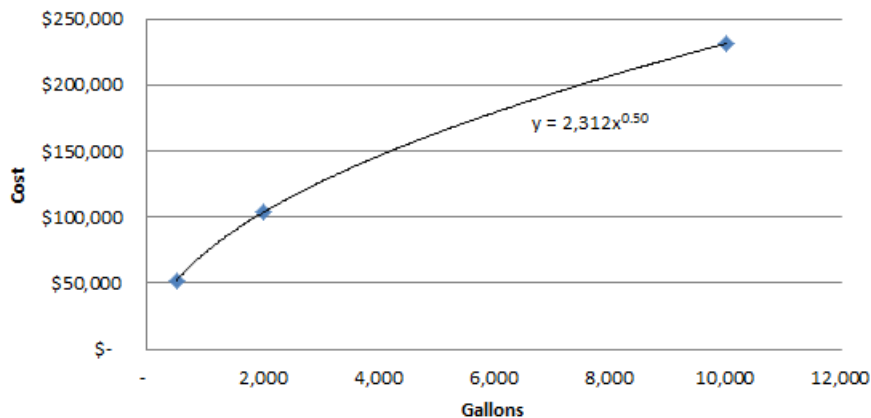
API Cone Roof Shop Fab Tank
atmospheric pressure, carbon steel



Centrifugal Air Compressor
125 psi, carbon steel



Fermenter
25 psi, stainless steel



Reference: <http://www.matche.com/EquipCost/>

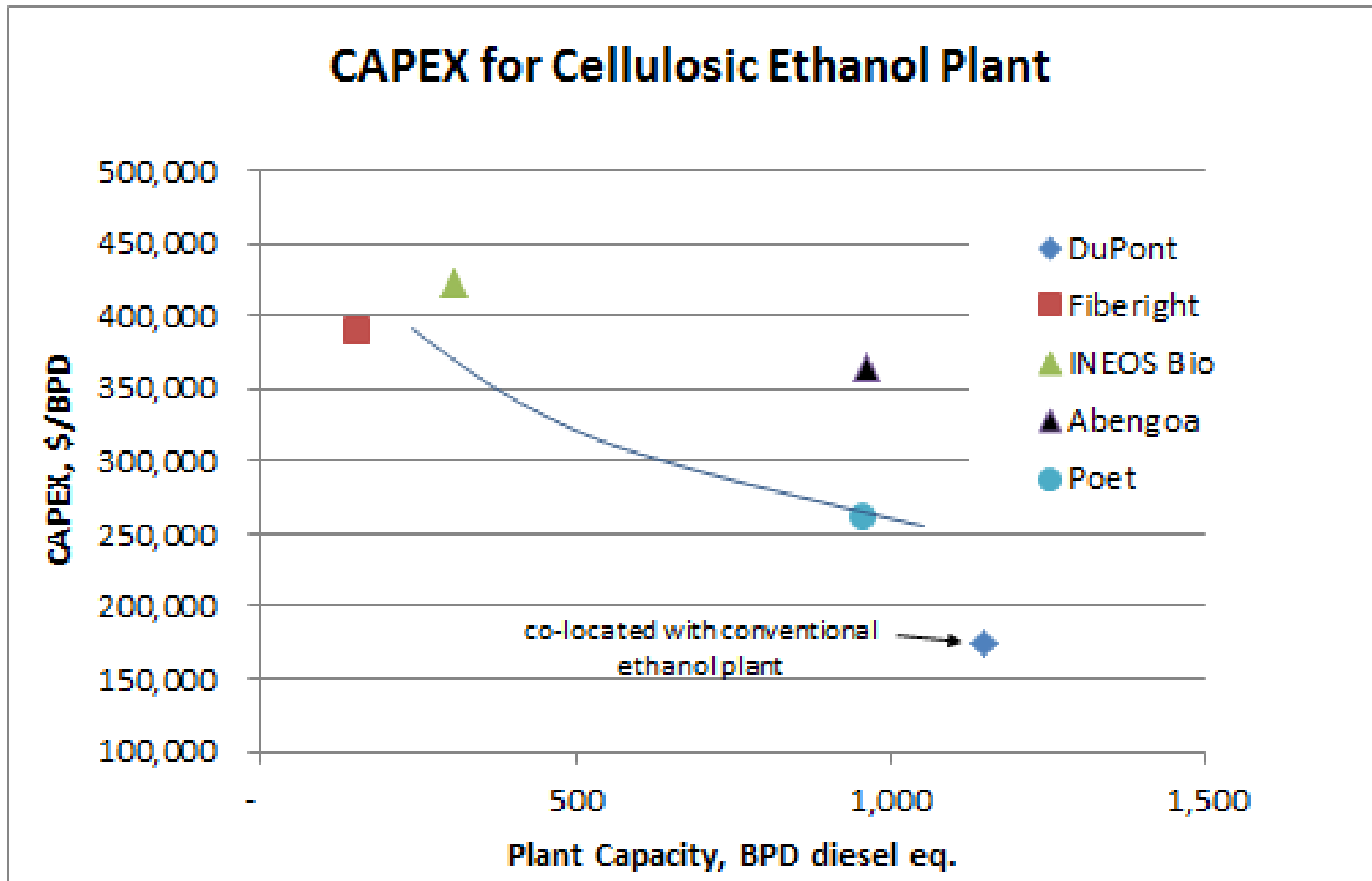
Capital Cost Break Points

Disruptors of the “6-tenths power rule”

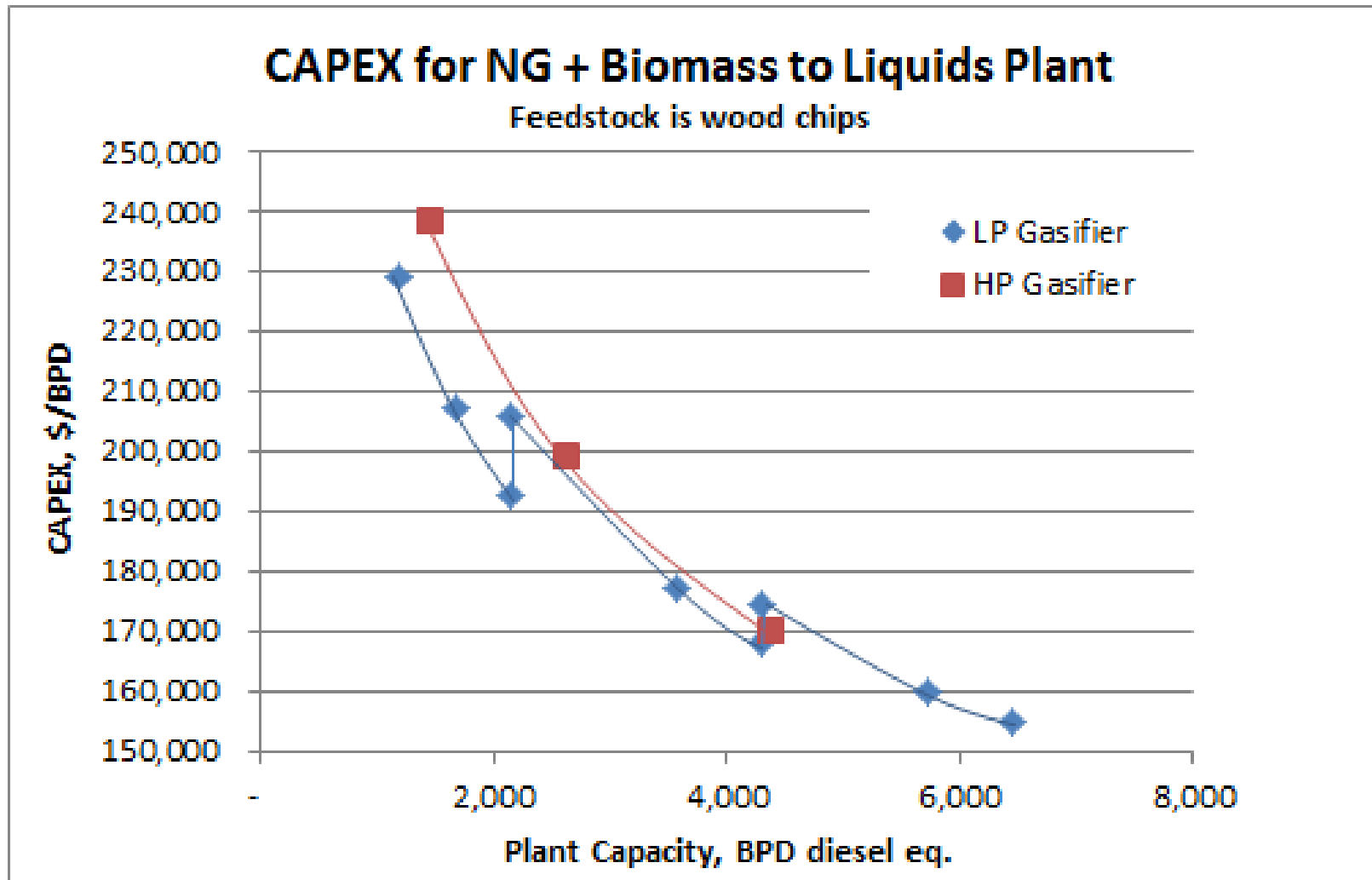
- **Materials limitations**
 - Maximum allowable stress
 - Columns and vessels
- **Shipping limits**
 - Weight and dimensional restrictions
 - Skids and assemblies
- **Frame sizes**
 - Discrete step changes in the size and cost of gear boxes, bearing, housings, etc.
 - Compressors, pumps and turbines
- **Shop vs. field fabrication**
 - Discontinuity driven by higher cost and low productivity of field fabrication



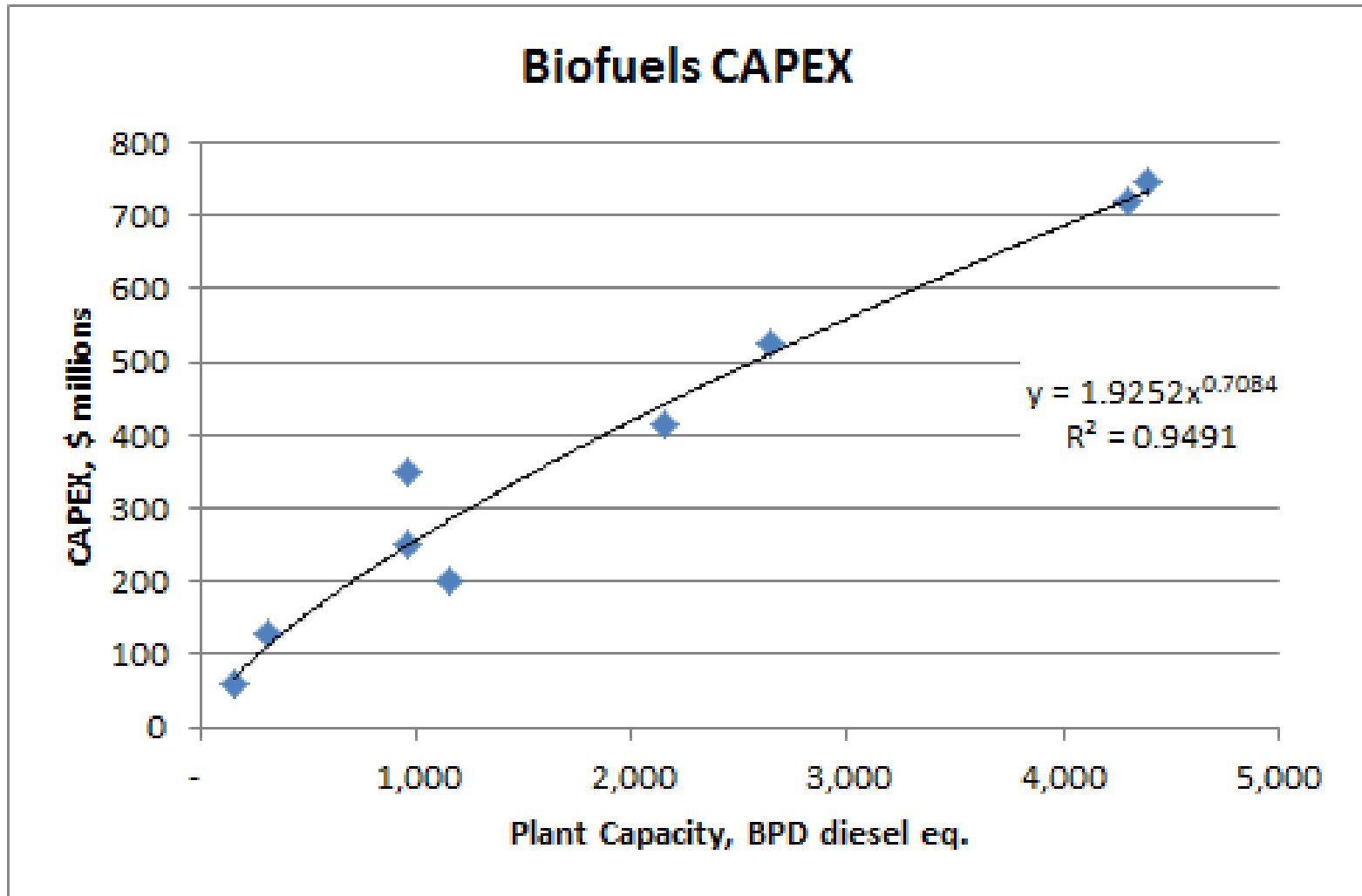
Cellulosic Ethanol Plant Cost Data



NG + Biomass to Liquids Plant Cost Data



CAPEX vs. Capacity



Achieving Nth Plant Costs

10 to 30% CAPEX saving vs. a one-off custom plant can be realized by:

- **Using standard equipment as much as possible**
- **Identifying and designing to key cost break points**
- **Designing for minimum field work**
- **Reuse of designs to minimizing engineering hours**
- **Developing standard modules**
- **Planning for multiple plants over time**
- **Implementing a procurement strategy that maximizes buying power**



Estimating Return on Investment

<i>CAPEX per bbl/day of diesel eq.</i>		
<i>Input is capacity, bbl of diesel eq.</i>		
$y = 1.9252 * x^{0.7084}$		
Capacity, bbl/day	1	2,000
CAPEX, \$ millions		419.7
CAPEX/capacity, \$/bbl/day	2	209,843
<i>Selling price of product, \$/bbl diesel eq.</i>		
<i>Input is WTI benchmark crude oil price, \$/bbl</i>		
$y = 0.029 * x + 0.022$		
WTI, \$/bbl		100
Diesel price, \$/gal	}	2.92
Diesel price, \$/bbl		122.72
<i>Credit per gallon of diesel eq.</i>		
Credit, \$/gallon	3	1.00
Credit, \$/bbl		42.00
<i>Total product value = selling price + credit</i>		
Product value, \$/bbl		164.72

1. Set the capacity in bbl/day of diesel equivalent based on lower heating value
2. Calculate plant CAPEX per bbl/day of capacity
3. Determine product value (\$/bbl of diesel eq.) based on WTI benchmark price and applicable renewable fuels credits
4. Determine the required feedstock quantity and cost per bbl of diesel eq.
5. Calculate gross margin per bbl of diesel eq.
6. Payback in days = CAPEX (\$/bbl/day) / gross margin (\$/bbl)
7. Read IRR from chart

Estimating Return on Investment

<i>Energy content per bbl of diesel eq.</i>		
LHV, Btu/gal		129,500
Energy content, But/bbl		5,439,000
<i>Feedstock to fuel conversion efficiency</i>		
efficiency, LHV to LHV		40%
<i>Required feedstock energy content.</i>		
Btu/bbl of diesel eq.		13,597,500
<i>Feedstock lower heating value</i>	4	
Btu/ton		15,000,000
<i>Feedstock required</i>		
tons/bbl		0.91
<i>Cost of biomass</i>		
\$/ton		40.00
\$/bbl diesel eq.		36.26
<i>Gross margin = selling price - cost of biomass</i>		
\$/bbl diesel eq.	5	128.46
Payback, days	6	1,633
IRR		15%

